



Good health
can change the world

The NHI Bill, MSA Bill and HMI

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“The secret of change is to focus all of your energy not on fighting the old, but on building the new” - Socrates



Agenda

1 Introduction

2 The NHI Trajectory

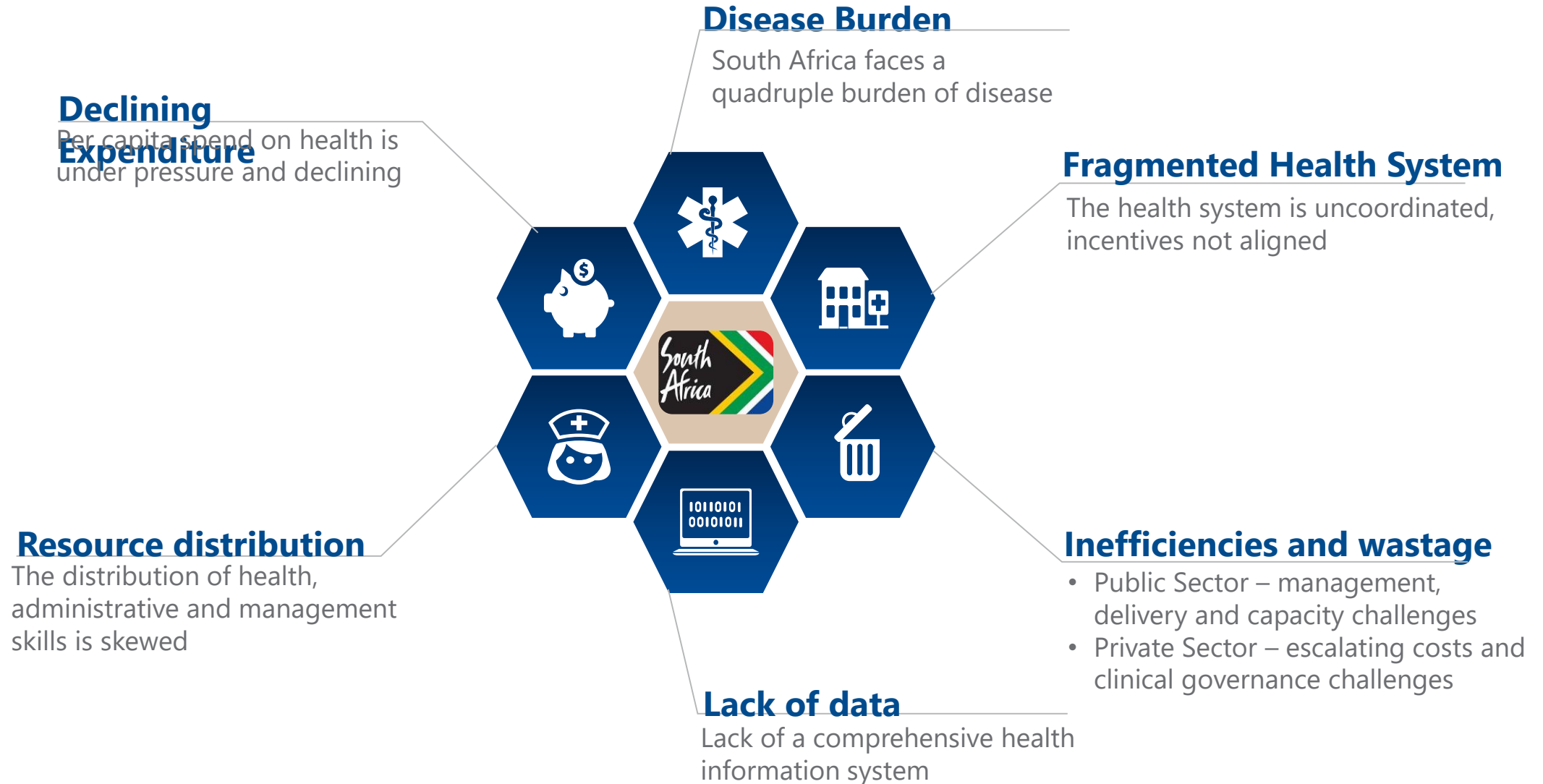
3 The NHI Bill

4 The MSA Bill

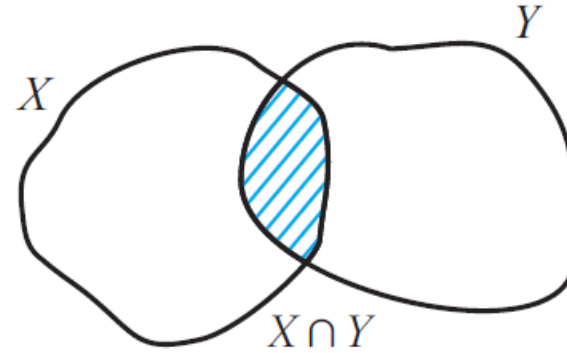
5 The HMI

6 Where to from here?

Problem statement: the South African health system faces a number of intersecting challenges



The complex health financing landscape in South Africa



- 17% of the population has **medical scheme** cover
- 2017 General Household Survey (Stats SA)
 - **27%** of households use private healthcare facilities as point of entry
 - **23%** of households have at least one member on a medical scheme
- National Income Dynamics survey (UCT, 2014)
 - **41%** used private provider at last visit
- McIntyre and Ataguba 2017: **20%** of utilisation in the lowest income quintile occurs in the private sector
- SA enjoys high levels of **catastrophic cost protection** (World Bank)
- And low levels of **out of pocket** expenditure (WHO).



Purpose

NHI is a public health **financing system** with the objective of improving health access, quality and cost



Funding

Pooling of funds to provide access to quality healthcare for all, irrespective of socio-economic status, **no hardship** on health events

Contractual arrangements with the public and private (voluntary) sectors

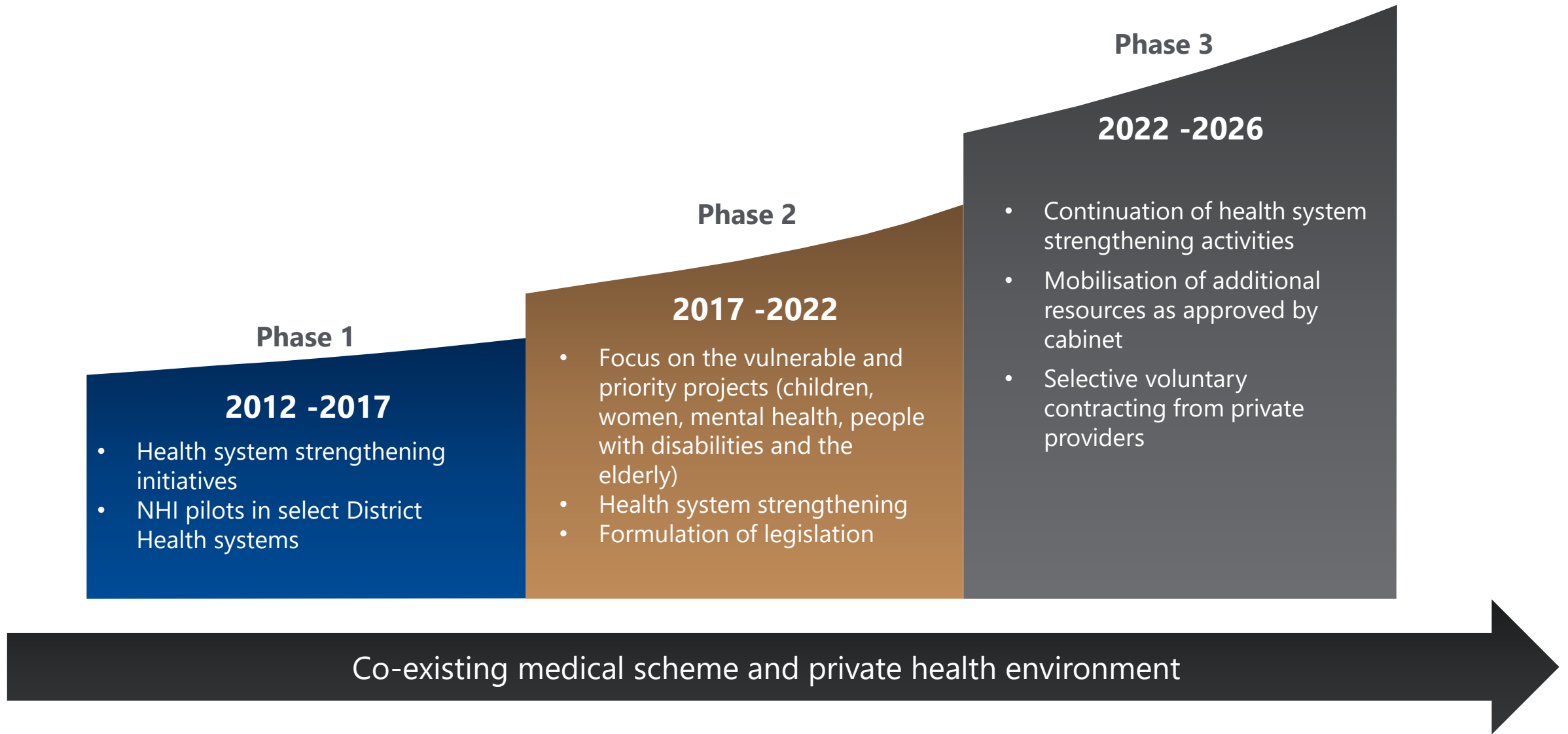
For **Private** Sector:

Reimbursement systems need to be addressed to align incentives

For **Public** Sector:

Quality is biggest factor – needs accreditation to work

NHI trajectory – in theory



Sample models for voluntary contracting

1 Private Sector Sessional Work

- Private specialists undertake planning
- Adequate supporting staff and equipment
- Availability and willingness of private providers

2 Private Sector Service Delivery

- Private specialists undertake treatment planning
- The patient will be transported to the private facility

3 Leasing of Private Equipment by State

- Public sector performs the treatment in the private facility with the private equipment
- Willingness of private sector to lease owned facilities and equipment

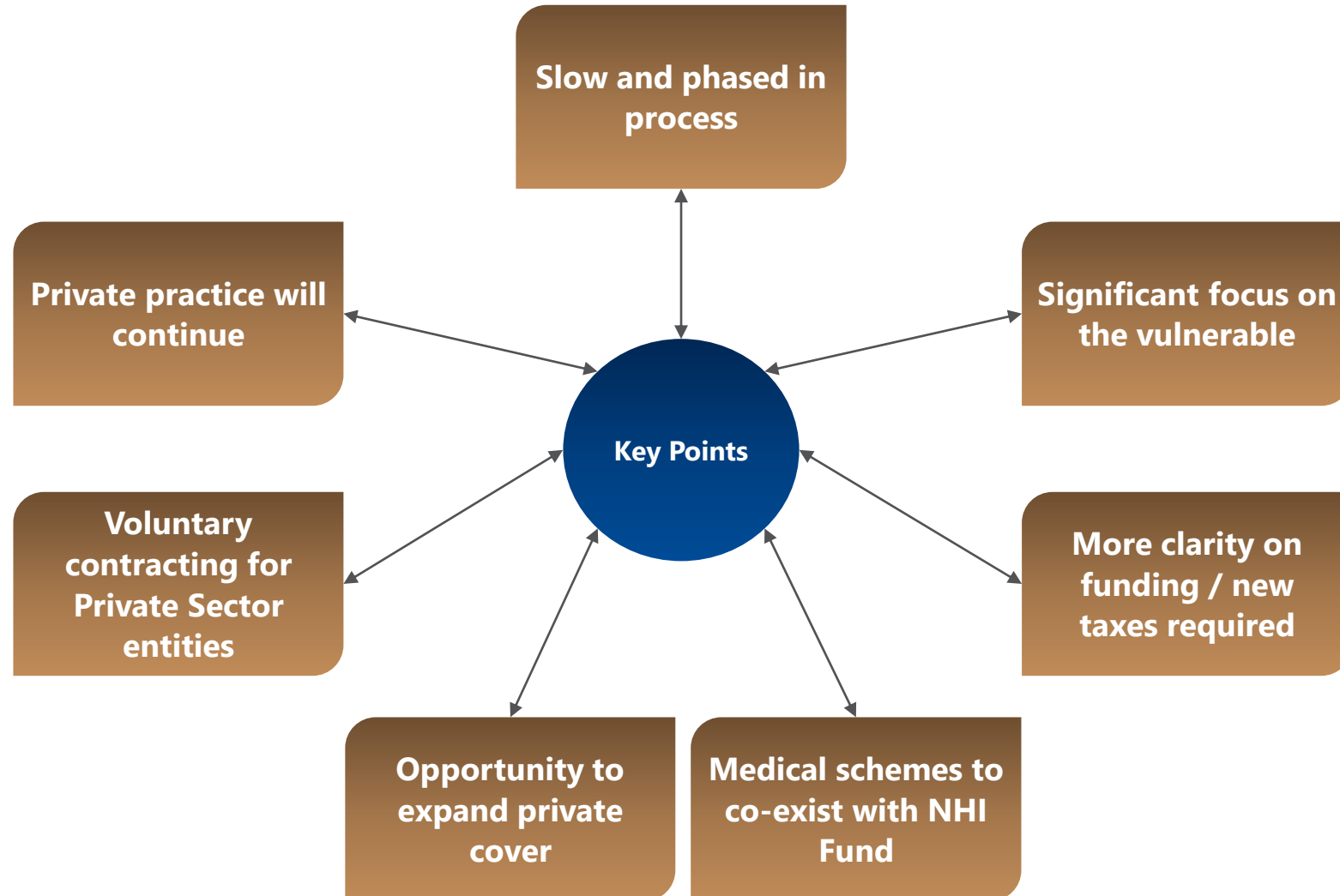
4 Procurement of Equipment

- Based on projected need
- Management process for the maintenance of equipment
- Requires adequate technical expertise for maintenance and support



There is potential for multiple models to be utilised simultaneously

NHI Bill: Business impacts



The legislative process for the NHI and MSA Bills



The Medical Schemes Act (MSA) Amendment Bill

MSA Bill: Business impacts

1. Changes to **powers** of the Registrar and the **appeal process**
2. Implications of changes in **waiting periods**
3. Implications of proposed **contribution rate structures**
4. The **role of brokers**
5. Information **requirements (beneficiary register, health care provider register and tariffs)**
- 6. Duplicative cost implications** – conflicts between NHI Bill and MSA Bill
7. Detail on **comprehensive service benefits** and mandatory benefits required

▪ **NHI Bill**

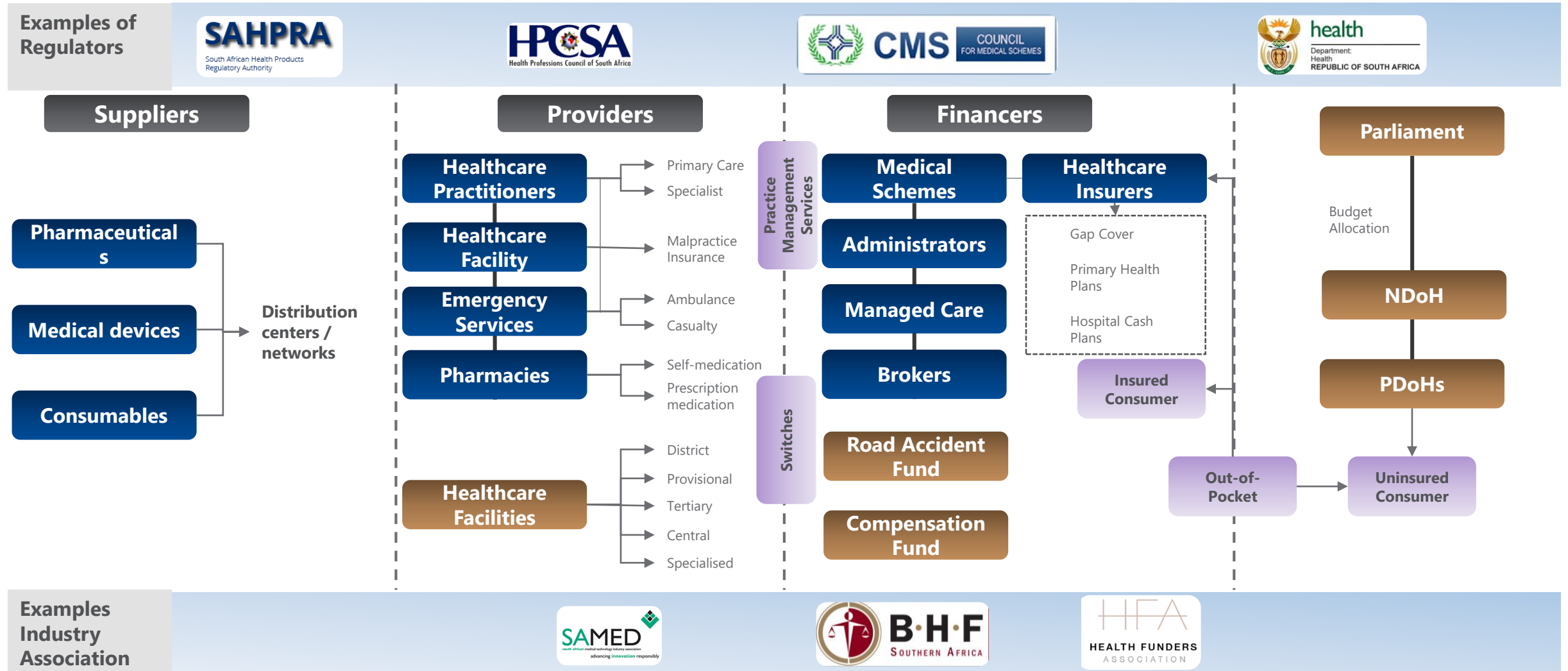
- Urgent need to improve access for vulnerable groups – funding vehicle for priority projects.
- Immediate need to improve public sector delivery and training of healthcare professionals.
- Parallel role for medical schemes will improve levels of cover for all.
- Partnership to promote UHC.
- Measurable targets for phases.

▪ **MSA Bill**

- Intentions of improving access and lowering cost not met by proposed amendments.
- Allowing Registrar to usurp role of Trustees and Council will create risk and uncertainty.
- There is an urgent need to address affordability – HMI recommendations.
- Need stable and sustainable risk pools.
- UHC is enhanced by ensuring that medical schemes are able to operate parallel to the NHI Fund.

The Health Market Inquiry (HMI)

HMI Market Assessment



Source: Adapted from HMI provisional report

KEY

Private Sector

Public Sector

Findings

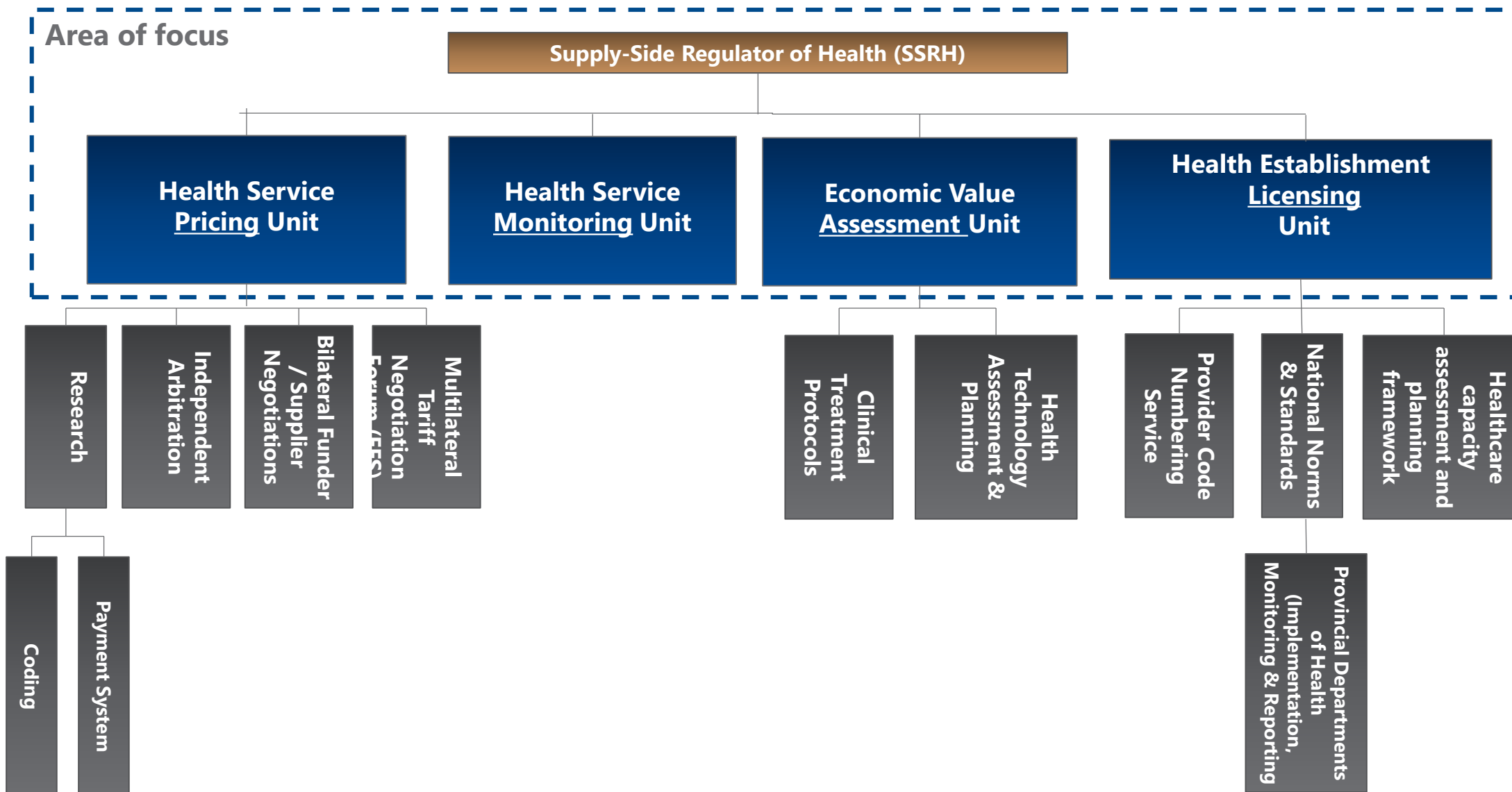
1. Highly **concentrated hospital market**
2. **Regulation fragmented**
3. **Failure of self-regulation** by professional bodies
4. Evidence of **over servicing**
5. FFS exacerbates **supplier induced demand**
6. **Licensing** ineffective



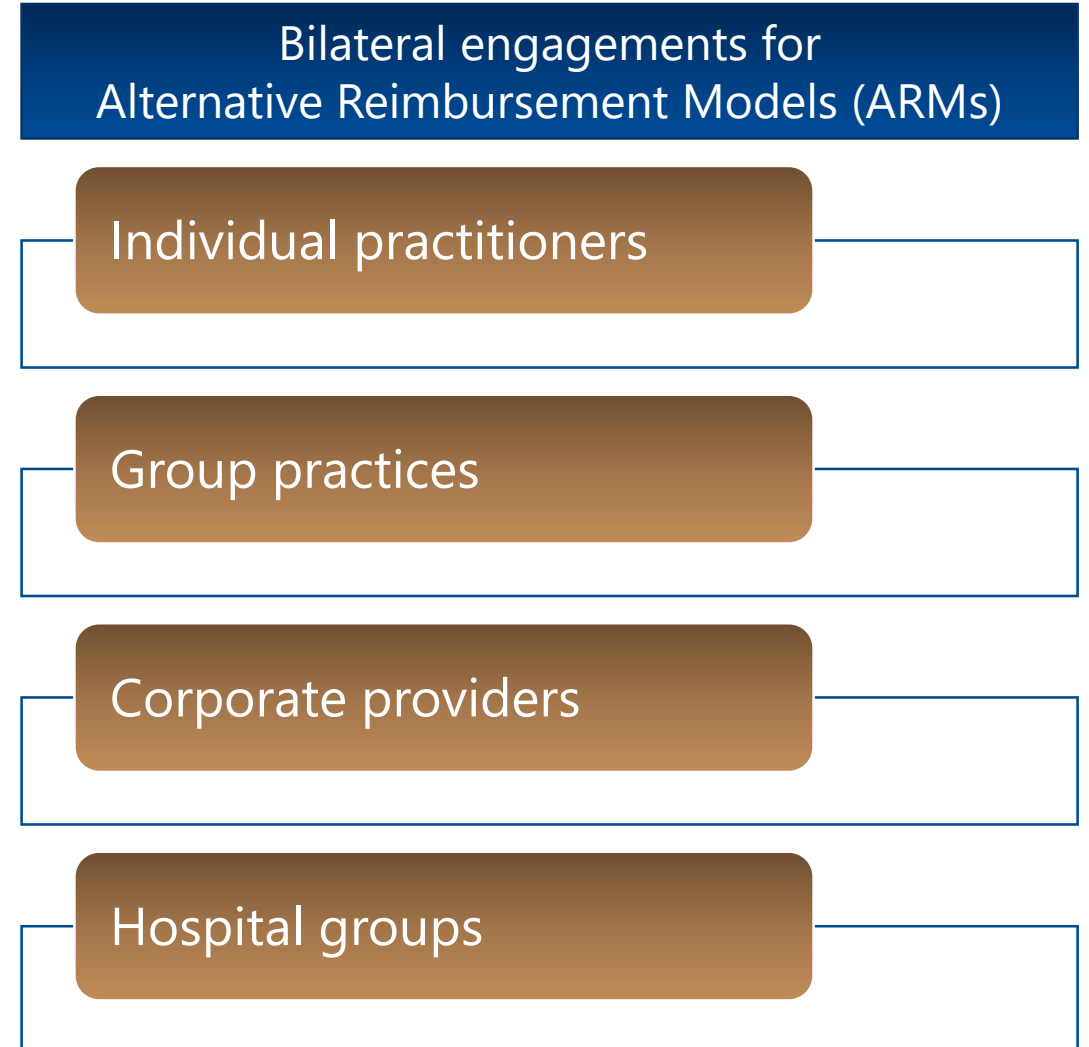
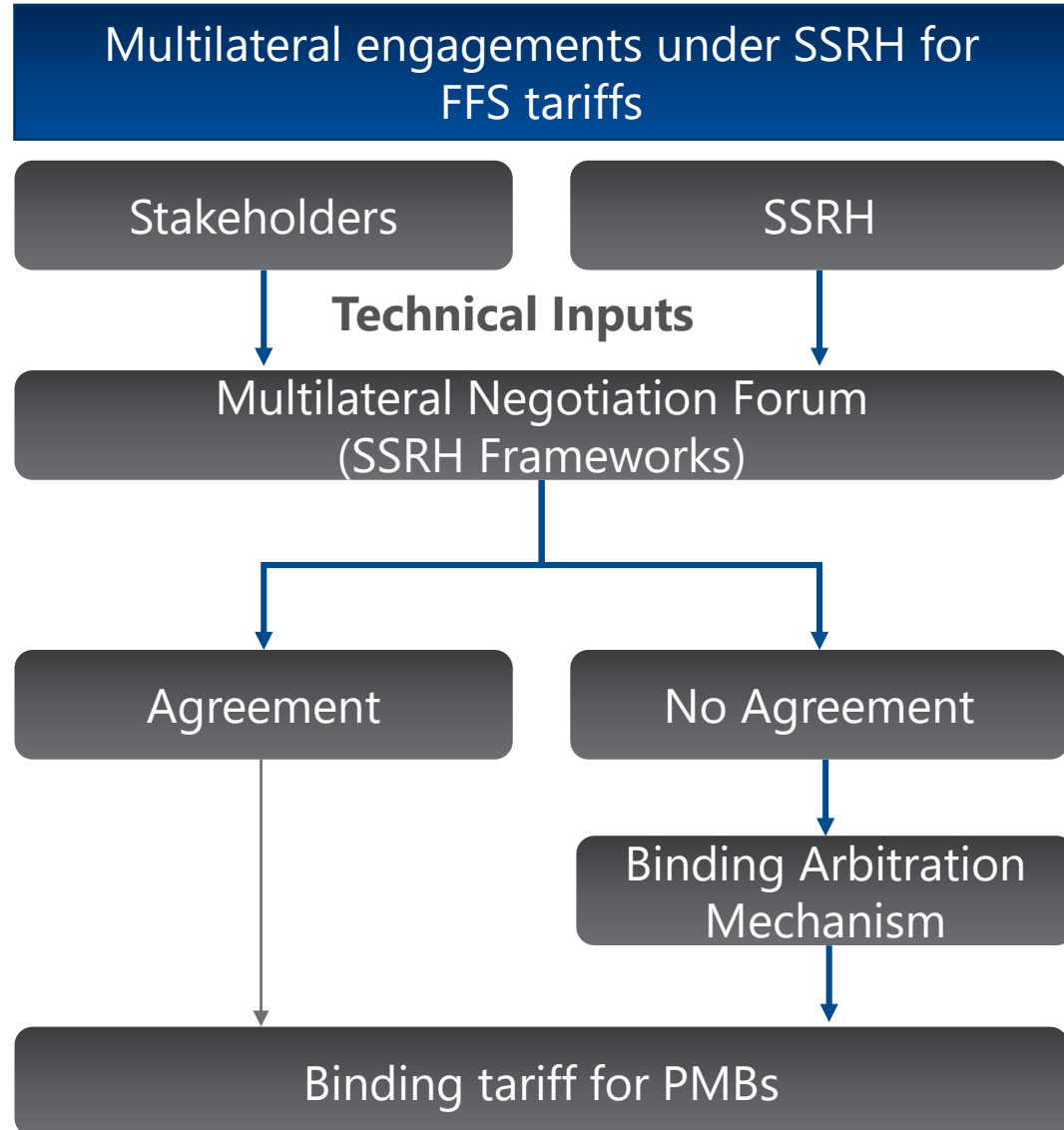
Recommendations

1. Single **supply side regulator**
2. Revised **licensing framework**
3. **Tariff setting** proposals
4. **ARMs** encouraged
5. **Networks** encouraged (role of co-payments)
6. **Standardised coding**
7. **HPCSA rules**
8. **Quality** measurement and reporting

Supply side regulation – very complex proposals



Tariff setting process – also highly complex



Findings

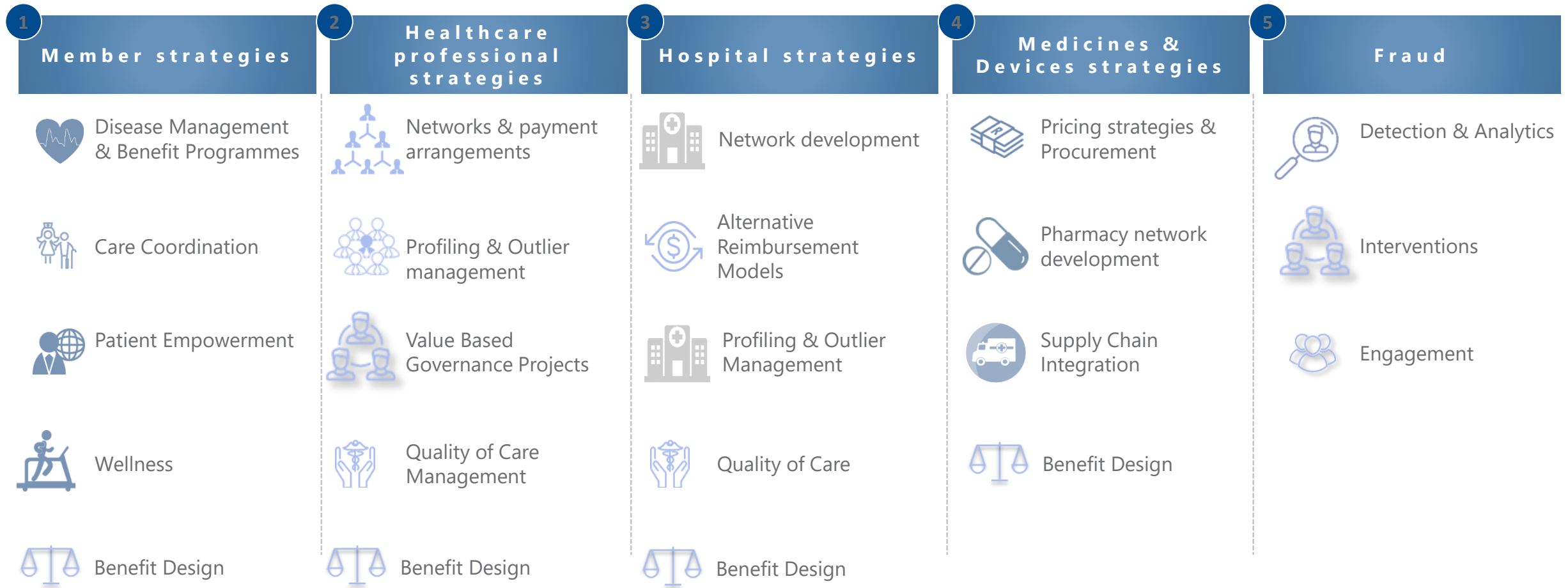
1. **Complexity** and lack of transparency
2. **Escalating costs** and decreasing cover
3. Schemes have failed to manage **supplier induced demand**
4. **Brokers** play important role in advising members
5. **Discovery Health profitability** much higher than competitors



Recommendations

1. More **oversight** by CMS
2. Implementation of ARMs, **value based contracting**, multi-disciplinary teams
3. **Mandatory base** benefit package risk equalized
4. Restructure **tax credits** to create income subsidy
5. **Opt-in** structure for brokers with lower contributions if not used
6. **Discount** for younger members

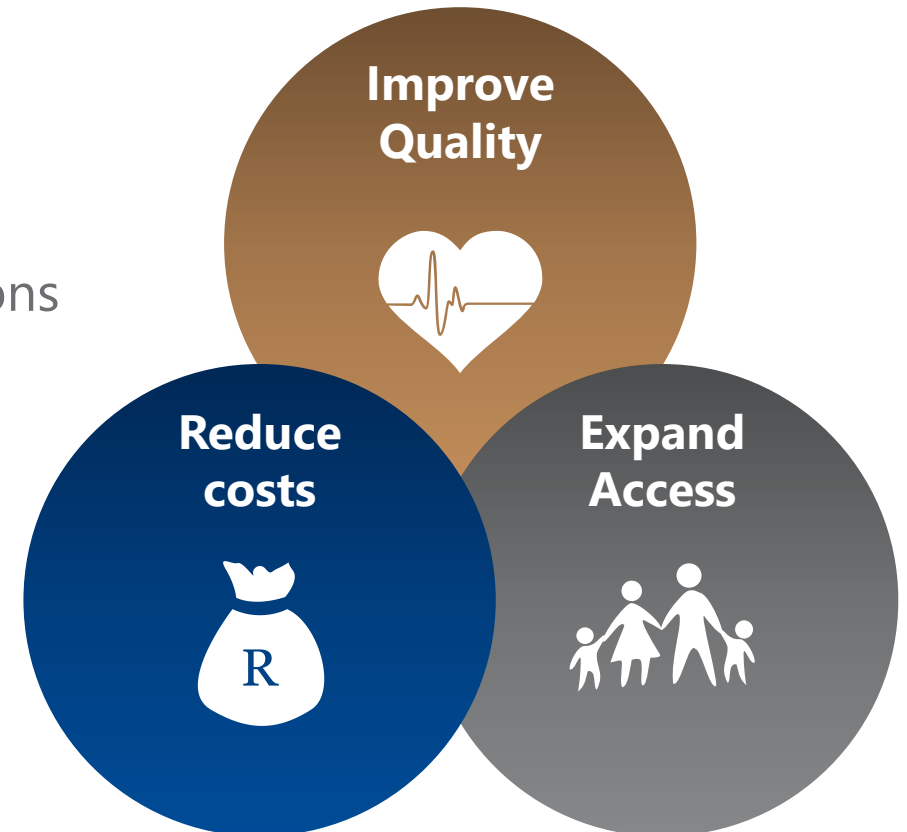
Application of Tools/Assets Across the Health Value Chain



Continuous Data Driven Optimisation

What Discovery is doing:

- **Gathering commentary** and **input**
- **Engagement** and **discussion** with HPs and other professions
- Quantitative **analysis**
- Formal **submissions**
- **Participation** in forums
- **Support** for UHC process
- **Expand access** to quality healthcare services



Get involved in the discussion!



Thank you. Questions?